



AIR PARTNER

A WHEELS UP COMPANY

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# Group Charter







## Extraordinary service, bespoke to you.

Trusted around the world since 1961,  
and now part of the Wheels Up family,  
we provide bespoke aircraft charter  
solutions to meet your requirements  
anywhere in the world, no matter the  
size of the group or the destination,

Every group is unique and your  
dedicated Account Manager will  
work with you to ensure your  
charter flight is a success.

For over 60 years, we've  
worked with every kind of  
industry including multi-national  
corporates, sports teams and  
governments.

Rest assured you're in  
experienced hands.

As a world-leading global  
aviation services group, we  
deliver aircraft of all sizes,  
globally, with our customers'  
requirements at the heart of  
everything we do.



# Why Group Charter?

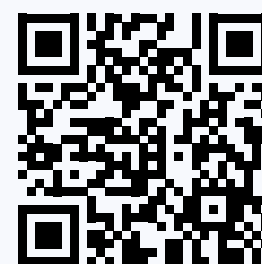
Group Charter offers you an array of benefits:

## Meet the team



**JON CAVALLI,**  
HEAD OF GROUP CHARTER

Meet Jon to discover how his team will help with your charter requirements.



- 1** The flexibility to fly to your own schedule, with an Account Manager looking after all the details.
- 2** Access to more airports closer to your destinations through our global network.
- 3** Personalised service that works with your budget to provide aircraft options.
- 4** All of your flights are supported by our 24/7 operations team.
- 5** Bespoke branding options, to make your journey a memorable occasion.







# Enhance your experience.

Take your flight to a new extraordinary level, with our range of branding options, both on the ground and in the air.



The choice is yours – from branding options such as customised headrest covers, tailored in-flight entertainment to bespoke catering and exterior branding of the aircraft.

Just let your dedicated Account Manager know your goals and we'll work with you to create a flight to remember.



# Your industry.

We understand all of our clients have unique requirements and thanks to our experience and global network, we are able to provide best possible aircraft solutions, no matter the industry you operate in.



## Oil & Gas

Experts in planning charter flights for crew rotations and VIPs. Working closely with our cargo and air evacuation services to offer you a complete suite of aviation services, tailored for the oil and gas industry.



## Corporate

Trusted by large corporates globally, we'll work to create a tailored flight solution that fits with your company's requirements. From ad-hoc flights to corporate shuttles, we've got it covered.



## Sport

Whether travelling to a tournament, sporting event or flying a group of athletes, we have a range of charter solutions to get your group to any sporting event globally.



## Events

From large scale events to small meetings, we have a range of aircraft charter solutions to meet your requirements. We can provide bespoke branding options to make your event an extraordinary one.



## Music & Entertainment

Trusted by the industry since 1961, our expertise will assist in making your project a success. We take care of all the details to ensure your complex itinerary run smoothly and support with private jet and cargo services.



## Government

You can put your trust in us, reliable experts who operate with safety, discretion and security at front of mind. We have an established history of managing government projects, from military, diplomatic tours, political campaigns and Heads of State flights.



## Tour Operations & Cruise Companies

Whether it's for a long-term charter programme, peak capacity when required, or last-minute movement of passengers in a crisis situation, our series charter specialists have access to a range of aircraft fleet to meet all of your requirements.





# At the core of our business.

- + Protection against airline financial failure, a replacement aircraft guarantee, and additional insurance to give you and your business peace of mind.
- + A dedicated Account Manager, with you every step of the way.
- + A global customer services team 24/7/365 who will ensure the smooth running of every flight.
- + Access to all Air Partner services: Private Jets, Air Evacuation Services and Cargo.
- + The opportunity to give back to the planet by offsetting your flight emissions through our carbon offsetting programme.

As a global aviation services group with 25 locations worldwide, we are committed to providing incredible service to you.



### EXPERTISE

Our dedicated Account Managers go above and beyond to create bespoke flights around you for a seamless experience.



### SAFETY

We continue to set the benchmark for safety in aviation which is why our Quality Management System far exceeds industry standards.



### TRUSTED

Founded in 1961, we have more experience than any other provider. Our continued financial strength means you are in trusted and reliable hands.



# Taking responsibility.

Environmental concerns continue to present a significant challenge for the aviation industry and, as a business, we are on a journey to reduce our emissions through our Environmental, Social and Governance (ESG) Strategy.

As such, for every flight you book with us, offsetting your carbon emissions is automatically included to allow for you or your business to reduce harm caused by flying.



Working with Climate and Sustainable Development experts Climate Impact Partners, with every flight booked with us, your emissions are offset and the funding is used to support projects that not only cut carbon, but also alleviate poverty and improve lives.



We know that our customers are increasingly aware of climate change, many of whom are being more mindful of their impact on their environment, and about when and how often they travel, whether for business or leisure.



The projects being supported have been selected to provide a combination of the highest quality emission reductions, whilst also delivering the most sustainable impact.

How it works.

1

## WHEN YOU BOOK YOUR FLIGHT

With every flight you book with us, offsetting your carbon emissions is included, to allow for you or your business to give back to the planet.

2

## WE'LL DO THE CALCULATION

Your dedicated Account Manager will calculate the emissions based on the variables of your flight – the duration and the aircraft category.

3

## SEAMLESS PAYMENT

Your carbon offsetting payment is included in the cost of your flight. This will be listed as “Carbon Offsetting”.

4

## YOU'RE READY TO OFFSET

Climate Impact Partners will then offset these emissions through projects that cut carbon and improve lives.

For a full list of frequently asked questions, visit [airpartner.com/carbon-offsetting](https://airpartner.com/carbon-offsetting)



**AIR PARTNER**  
*Carbon Offset*





# Your safety is our priority.

Our industry-leading Services division makes our in-house safety expertise unrivalled in the charter industry. We are trusted by airlines, military and global blue chip companies to advise on safety and risk management, driving security assurance and shaping regulation.

We continue to set the benchmark for safety in private aviation, conducting robust and comprehensive audits of every partner to ensure you fly only on aircraft that meet the most rigorous standards. Our quality management system processes are audited by high profile organisations to ensure effectiveness.





# Your Group Charter fleet.

We are perfectly placed to source any type of aircraft for your journey, anywhere in the world.



## Turboprops

Recommended for short-haul flights with a flight time of less than three hours.



## Regional Jets

Ideal for groups of 100 or less, flying short haul routes.



## Narrow Bodied

Aircraft with a single aisle, utilised on short to medium haul flights.



## Wide Bodied

Suitable for any flight with more than 250 passengers.



## VIP

Bespoke configuration for VIP groups, featuring business or first-class seating.





# In action.

## STEPPING UP TO THE CHALLENGE.

The cancellation of two RMS voyages left a number of passengers stranded. The ship that travels between Cape Town and St Helena needed urgent repair work and time was of the essence as the cancellation of the ship meant there were no travel options between the two destinations. St Helena is a notoriously difficult place to land aircraft, due to wind shear

issues and the length of runway available. We worked around the clock to source a suitable aircraft - including obtaining the correct permits and ensuring the airport supplied the correct ground equipment. We successfully operated the return flight and became the first company to operate a full commercial aircraft charter in St Helena.

## SHUTTLE FOR SUCCESS.

We organised flights for a special incentive trip for a leading corporate, flying 1,000 passengers. The client wished to keep the destination a secret to generate excitement and we assisted with our bespoke branding services. We removed the destination information from the check-in screens, simply showing the client's logo and event name.

We organised a private area within the terminal building for the group, where they could enjoy canapés. On board, the crew delivered a personalised welcome announcement. We also provided branded headrest covers which hinted at the destination and the passengers enjoyed bespoke catering and an open bar.



## DELIVERING SWIFT SOLUTIONS.

For speed and efficiency in providing charter flights to assist with resolving complex issues, you can rely on us to deliver. When a troubled scheduled airline was grounded, we worked quickly to restore a vital air-bridge to shuttle oil company workers between Aberdeen and the Shetland Islands. Having anticipated the problem, we already

had replacement aircraft on standby, and in less than 24 hours launched two BAe 146s jets to keep the vital link open. We soon added a third aircraft and the three jets operated up to seven crew rotations a day, with up to 65 passengers a time, sometimes in severe weather. All in all, we ran more than 600 crew rotation flights to keep the client's project on track.

## YOUR WINNING PARTNER.

Small details can make a big difference when it comes to club travel. Our Group Charter team organised a highly personalised pre-season tour charter for a football team. For this, we sourced an Airbus A340 VIP, with lie flat business class seats to ensure the players would arrive well-rested. At the airport, the passengers were welcomed into a private lounge where they enjoyed pre-flight

refreshments and were issued with branded and personalised boarding passes. On board we provided branded water bottles and pillows. We liaised with the club's nutritionist to ensure catering was supplied in accordance to the players' needs. The exterior of the aircraft was also branded with the club's badge, improving their brand visibility.







Delivering a range of services globally.

1

#### Group Charter

Private group travel for groups over 20.

2

#### Private Jets

A suite of flexible services, bespoke to you.

3

#### Cargo

Charter & OBC solutions for any kind of goods.

4

#### Air Evacuation

Contingency planning with 24/7 response.

5

#### Aircraft Sales & Leasing

Sell, acquire or lease any aircraft.

6

#### Services

Expert training, consulting and managed services.



# Worldwide coverage.

## EUROPE

- London
- Gatwick
- Doncaster
- Bracknell
- Cologne
- Paris
- Milan
- Vienna

## UNITED STATES

- New York, NY
- Seattle, WA
- Cincinnati, OH
- Shelton, CT
- Denver, CO
- Dallas, TX
- Fort Lauderdale, FL

- Columbus, OH
- Phoenix, AZ
- Los Angeles, CA
- Houston, TX
- Washington, D.C.
- Atlanta, GA

## MIDDLE EAST

- Istanbul
- Beirut
- Dubai

## ASIA

- Singapore





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